

SECURITIES AND EACHAINGE COMMISSION WASHINGTON, D.C. 20549

# ANNUAL AUDITED REPORT FORM X-17A-5 Section PART III

FEB 2 7 2008

OMB APPROVAL

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## FACING PAGE

Information Required of Brokers and Dealers Physikington Section 17 of the Securities Exchange Act of 1934 and Rule 17a-51 Thereunder

REPORT FOR THE PERIOD BEGINNING		01/01/07 MM/DD/YY	AND ENDING	12/31/ MM/DD		
<u> </u>	A. R	EGISTRANT IDENTIFI	ICATION			
NAME OF BROKER	-DEALER: Guardian Investor Se	rvices LLC			·	
ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)				OFFICIAL USE ONLY		
					<del></del>	
7 Hanover Square					FIRM ID. NO.	
/ Hallovel Square		(No. and Street)				
New York		NY		10004		
(City)		(State)		(Zip Code)		
NAME AND TELEP John H. Walte	HONE NUMBER OF PERSON T	O CONTACT IN REGARD TO		212) 598-1398 (Area Code Tel	ephone Number)	
<del>"</del>	B. AC	COUNTANT IDENTIF	ICATION			
INDEPENDENT PUI	BLIC ACCOUNTANT whose opi	nion is contained in this Report*	*	<u>.                                    </u>	<u>.                                    </u>	
Pricewaterhouse	Coopers LLP					
- Hoowatornous		ne – if individual, state last, first, m	iddle name)			
300 Madison Av	enue	New York	<del>O</del> DOSES	NY	10017	
(Address)		(City)	FRUCESS	SED (State)	(Zip Code)	
CHECK ONE:			PROCESS MAR 2 0 200 THOMSON FINANCIAL	<b>19</b>		
X Certified Public Ac		ountant		U6 /		
	Public Accountant		FINANCIAL			
	Accountant not resident i	n United States or any of its	possessions.			
	······································	FOR OFFICIAL USE O	NLY			

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SEC 1410 (06-02)

<sup>\*</sup>Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

#### OATH OR AFFIRMATION

I, <u>John H. Walter</u> , swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of <u>Guardian Investor Services LLC</u> , as of <u>December 31</u> , 2007, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:							
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			alA				
			0.00				
_		Sr. Vice President	& Controller Title				
		M Obliganalla					
A		Notary Public	JOSEPH J. SAPIENŽA JR.				
		1 Holgey I doubt	alatary Public, State of New York				
This r	eport'	rt** contains (check all applicable boxes):	No. 43-4827215 Qualified in Richmond County				
$\overline{\mathbf{x}}$	(a)	) Facing Page.	Commission Express Aby 50, 2005				
	(b)						
×	(c)						
	(d)						
$\overline{\mathbf{x}}$	(e)		Capital.				
'n	(f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.						
$\overline{\mathbb{N}}$	(i) Statement of Changes in St						
H	(h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.						
		Computation for Determination of the Reserve Requirements Under Exhibit A of	Rule 15c3-3.				
	(k)	A Reconciliation between the audited and unaudited Statements of Financial Con	dition with respect to methods of consolidation.				
X	(l)	An Oath or Affirmation.					
	(m)	n) A copy of the SIPC Supplemental Report.					
	(n)	A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.					
$\boxtimes$	(o)	) Independent auditor's report on Internal Control.					
√	(n)	s) Statement of Cash Flows					

<sup>\*\*</sup> For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

### **Gúardian Investor Services LLC and Subsidiaries**

(A wholly owned subsidiary of Guardian Life Insurance Company of America)

#### **Consolidated Balance Sheet**

**December 31, 2007** 

Assets		
Cash and cash equivalents	\$ 29,940,108	
Cash segregated under federal regulations	10,000	
Securities purchased under agreement to resell	14,515,144	
Investments, at fair value	20,238,040	
Total invested assets	64,703,292	
Accounts receivable	17,578,431	
Receivable from Guardian Life Insurance Company of America and its affiliates	926,559	
Prepaid expenses and other assets	1,556,082	
Furniture, equipment and leasehold improvements, net of accumulated		
depreciation and amortization	1,532,267	
Goodwill	338,261,072	
Other intangible assets, net of accumulated amortization	223,291,760_	
Total assets	\$ 647,849,463	
Liabilities and Member's Equity		
Due to Guardian Life Insurance Company of America and its affiliates	\$ 4,927,896	
Commissions payable	8,987,171	
Accounts payable and accrued expenses	12,151,517	
Deferred income tax liability	10,554,004	
Minority interest in consolidated subsidiary	205,441,893	
Total liabilities	242,062,481	
Member's equity	377,926,727	
Undistributed income	27,860,255	
Total member's equity	405,786,982	
Total liabilities and member's equity	\$ 647,849,463	

